

PROTECT YOUR BOTTOM LINE

Hospital-acquired infections are now the most significant cause for concern in hospitals across the United States. Sadly, HAI's harm patients and take lives, and superbugs as pronounced by the CDC and WHO pose the greatest threat to the human species.

With an estimated \$31 billion spent in 2015 alone to treat them, HAI's severely impact your facility's operating budget as well.

And new research shows that the chemicals used to clean and disinfect patient care environments can actually create conditions that help various harmful microorganisms like

- ✓ Methicillin-Resistant Staphylococcus Aureus (MRSA)
- ✓ Vancomycin-resistant Enterococcus (VRE)
- ✓ Clostridium difficile (C.difficile)

survive and thrive, increasing the risk for cross-contamination.



GREENSPEED has created a hospital tested and validated system approach to cleaning and disinfecting, using state-of-the-art application technology paired with safe, non-toxic, truly green solutions that are unlike anything used in healthcare today. The Greenspeed Infection Control System is proven to dramatically reduce or eliminate all HAI's in healthcare environments.

"GREENSPEED IS AN INNOVATOR, CONSTANTLY CHALLENGING AND PUSHING BOUNDARIES TO DEVELOP NEW AND MORE SMART CLEANING SOLUTIONS."

The health and safety of patients is the **absolute priority for any hospital** and its team of dedicated professionals. Hospital acquired infections are also devastating to your facility and your operating costs.

➤ In 2015, 2,592 hospitals were cited for poor readmission results, leading to a penalty of up to 3% of Medicare reimbursements. Moreover, each HAI event costs the involved hospital an average of \$23,000.

➤ Reductions in Medicare payments to hospitals are projected to rise to 2% and above in 2017. Hospitals that fail to properly report these measures will be fined an additional 2% of their baseline Medicare payments. Bottom quartile-performing hospitals are also fined 1% of baseline Medicare payments.

➤ 24% of professional liability costs for hospitals arise from HAI's. In one 2014 case alone, a Texas man was awarded \$17.5 million after a post-operative MRSA infection led to multiple amputations.

➤ And your employees are also at risk! In 2015, there were 15.7 worker's compensation incidents recorded per 10,000 housekeeping/environmental services employees in the United States. These were caused directly from exposure to harmful substances, many of which can be found in cleaning products now widely used in hospitals.



PENALTIES FROM CMS FOR FAILURE TO EFFECTIVELY COMBAT HAI EVENTS CAN **LEAD TO PENALTIES OF 13%** OF TOTAL TOP-LINE MEDICARE REVENUE. LITIGATION CLAIMS AND INJURIES TO EMPLOYEES MAKE THESE COSTS EVEN MORE STAGGERING.